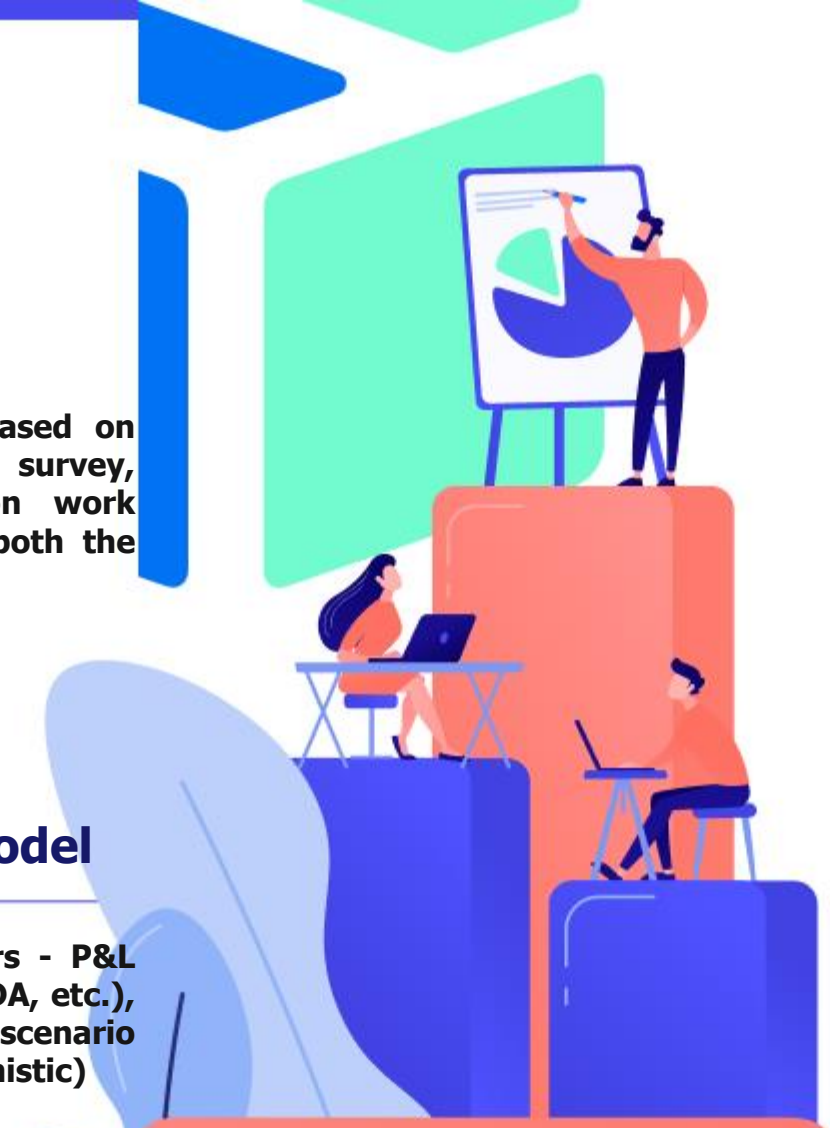
Budgeting model

Budgeting and forecasting based on the cost calculation of survey, construction, and installation work concerning the timing - for both the project as well as the LIDP

Strategic analysis model

Analysis of financial indicators - P&L (Revenue, Cost of sales, EBITDA, etc.), cost items – CF, as well as scenario analysis (optimistic and pessimistic)



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Model FEE-Development

Core functions:

- KPI presentation on the company
- Personal KPI report
- KPI administration

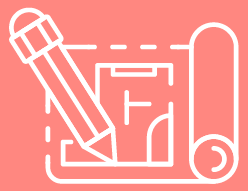
Advantages:

- Strong statistical tool
- Powerful optimization tool
- E-commerce section
- Visualization

Calculation method

The calculation is based on the following:
1. List of buildings and structures (LIDP) with certain properties: type of structure, area, date of building permit, customer, etc.
2. Articles of the budget (costs) – design, survey works, construction, installation works, and further detailed - for the work performed.

The forecasting period can be up to 10 years. All costs are accounted monthly, however, analysis is also possible by quarters, half-years, years

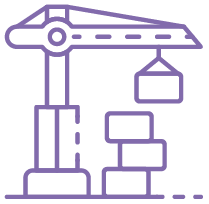


Actual import is possible either manually using xlsx, csv files or by establishing an integration with different client systems.

Data input

The main input form is schedule of work production, where the basic indicators are entered for the budget items: beginning month for work, duration, and cost of work per sq.m. There are also additional settings permitting users to perform more accurate and relevant calculations: interrelation of cost items and object type with the possibility to synchronize the end of work on one item with the beginning of work on another, varying calculations for advance and principle portion of payment among others

All of these tools provide a flexible reporting form that can depict both the overall picture (in terms of projects and years) and a detailed version (expenses by a specific item for a particular type of object)



Access and integrations

Both models are built on a very flexible system of role-based access, starting with varying rights of access to different levels of information for tiered levels of employees (vertical differentiation), and ending with the personal assignment of one or another object to a particular specialist - horizontal differentiation

The prepared model includes settings and scripts to connect to various systems to retrieve the client‘s original data.